

PLANNED GIVING Spotlight

A Publication of the Barnabas® Foundation

September 2002

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Barnabas® Foundation "On The Move"



Barnabas Foundation has moved its Chicago-area headquarters to enlarged office space in Tinley Park, IL, in order to provide better service and convenience to both donors and members.

God has blessed the 25-year stewardship ministry of Barnabas Foundation. Based on the past 10 years, growth is evident in

(cont'd. on pg. 2)

New Look for Newsletter

We hope you like our new look! We've added an index to each issue of Planned Giving Spotlight, made it easier to read, and designed it to complement the look of other new Barnabas Foundation resources. We welcome your comments!

How Donors Should Update Records...

If you have named Barnabas Foundation in your estate plan, you may be concerned about updating your Will or Trust. You do not need to have our address changed within your actual documents, but we do recommend the following:

1. We will send you a new address form for Barnabas Foundation to file with your will or trust documents.
2. Take this opportunity to make sure your estate plan is still appropriate for your family situation.
3. Review the charitable organizations named in your plan. You may want to consider new ones that are important to you.
4. Contact our office if you have any questions or would like further assistance with your estate plan.

Barnabas Foundation "On The Move" *(cont'd. from pg. 1)*

the increased number of donor accounts (105 in 1991 to 374 in 2001), the increase in number of donor-advised Stewards Fund accounts (65 in 1991 to 444 in 2001), and the increase in total dollar amounts managed on behalf of both donors and member organizations. (\$26.4 million in 1991 to \$140 million in 2001).

This growth creates a challenge – that of adequate service to donors; ability to fill the needs of member organizations; professional and timely gift management; and enough space for our staff to accomplish it all!

We now share a new building with one of our member organizations, Rest Haven Christian Services and Providence Management & Development, their facilities management company. Our space has increased from

2900 to 4600 square feet, and accommodates 17 staff positions with potential for 33. We have expanded mail room capability, network connections for computer training and a reception area. Through Rest Haven and Providence, we will have access to a training area, a large conference room for board meetings and technology knowledge-sharing.

Our new address is:

Barnabas Foundation
18601 North Creek Drive, Suite B
Tinley Park, IL 60477-6399

Our Phone and fax numbers remain the same:

Toll Free: 888-448-3040
Phone: 708-532-3444
Fax: 708-532-1217

Planned Gifts

Major Gifts Shift to Real Estate

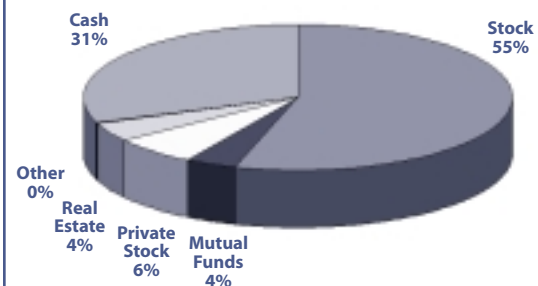
With the declining stock market in the last two years, Barnabas Foundation has seen a corresponding decline in gifts of appreciated stock. However, individuals have found other creative ways to make tax-advantaged gifts. The most substantial increase has come in the form of real estate. In years prior to 2001, real estate gifts have amounted to 12-15% of all gifts received by Barnabas Foundation. However, in the last year, real estate has accounted for 43% of gifts received. By giving real estate, individuals were able to avoid the capital gains tax they would otherwise pay on the sale and get an income tax deduction for fair market value, just as they would have with gifts of stock.

In recent months Barnabas Foundation has assisted individuals in giving a portion of a farm in Iowa, a dairy farm in Arizona, an almond farm in California, commercial property in California, business property in Michigan, a residential lot in Montana, and a residential lot in Indiana.

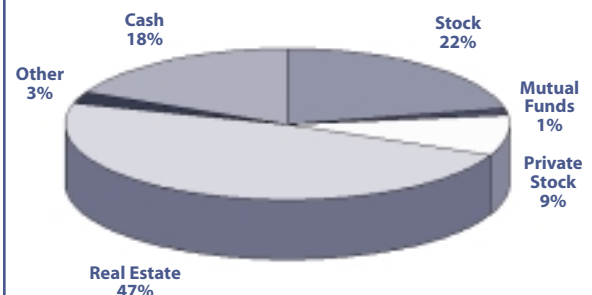
According to Barnabas Foundation's Executive Director, Henry Doorn, Jr., "As equity prices have gone down, it's not as advantageous to give stock. People are now

looking at their real estate holdings as gifts. Our planners assist people in giving the right asset at the right time." Have you considered lately what is the most tax advantaged asset to accomplish your charitable giving?

Types of Gifts Given: 2000



Types of Gifts Given: 2001



New Law May Make Retirement Assets An Excellent Lifetime Giving Asset

For years, donors and Christian organizations have encouraged Congress to allow individuals to make charitable gifts from their IRA's, 401(k)'s, or other tax-deferred assets *without realizing a tax liability prior to the gift*. Several bills have been introduced in Congress only to be defeated shortly before passage. Again this year, new bills have been introduced. However, this time there is greater likelihood of this opportunity actually becoming law. The House has already passed a bill similar to one the Senate is scheduled to hear. The President has indicated

that if the bill passes the House and the Senate he will sign it into law. This will significantly increase giving options for individuals with large tax-deferred retirement accounts. Because of its importance, we will keep you informed on this pending legislation. In the meantime, if you would like more information on how this new law might affect your giving options, contact Barnabas Foundation at 888-448-3040.

Charitable Gift Annuity Is The Apple Of The Teacher's Eye



"People just do not realize the benefits of a Charitable Gift Annuity!" exclaims Madelyn De Groot of Evergreen Park, IL. "They just do not know."

Having shared knowledge her entire 25 years as a teacher, now at age 85, Madelyn is still

at it. She wants other Christians to recognize the value that this giving opportunity represents. "Tell them that a 6 month CD paying only 2.1% is giving me 10.4% today as a gift annuity."

Although now a widow, Madelyn and her husband Edward, together were supporters of many Christian causes. Among their favorites – Rehoboth Christian School where Madelyn began her teaching career, Elim Christian Services where Madelyn taught and Edward painted and decorated many of the buildings, and Trinity Christian College where the family has been involved.

For Madelyn, a gift annuity is a great way to give. She receives an immediate tax deduction while getting increased income for life, with the remainder going to her

favorite Christian causes. Barnabas Foundation is a good option for gift annuities because she can support several different Christian organizations with a single gift annuity.

This isn't something new for Madelyn. She's been doing gift annuities for years. In fact, this year she established her third gift annuity through Barnabas Foundation. She's recognized a number of benefits:

- **An immediate tax deduction**
- **Substantially higher income than from her CD's**
- **A portion of the income is tax-free**
- **Several favorite charities will benefit at her death**

She's quick to note that it's important to give during your lifetime. Madelyn says, "You have to think of the Lord's work first. My four children, all grown and married, are pretty well set. They told me to manage the gifts God has given me in the way I felt led." Madelyn goes on to marvel at the great opportunities that young people have today versus her years during the depression. "Too many people my age worry about having enough money rather than trusting in the Lord to provide." Madelyn is still a great teacher!



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Stewardship

Find Freedom In Family Finances

God has created us with different personalities — including money personalities. Is your house typical? Rarely are two people perfectly matched. Usually one is a saver and one is a spender. It is by understanding our differences and coming to agreement on some core financial values, that there is peace and joy in the area of finances in a marriage.

Four key spending questions for every family are...

- **Is God entering into your spending decisions?**
- **Are you praying about how you spend your money?**
- **Does an increase in income increase your giving or your lifestyle?**
- **Do you and your spouse agree as to how you spend your money?**

FirstFruits has developed an *Agree To Agree* form to help us identify areas of conflict and concern. The form also is a catalyst for commitment to cooperative spending.

If you are married, take the time to look at the following core value agreement statements together and check your "agreements". If you are single, check the "agreements" to which you want to personally commit:

WE AGREE TO AGREE. If there is no willingness to come to agreement, finances will indeed be a source of pain. It is fundamental to agree that you will be on the same page.

WE AGREE TO LIVE ON A BUDGET. Whether you make \$8,000/yr or \$800,000/yr, it is important to live on a budget. A budget defines priorities in your life and gives you the freedom to spend within an agreed amount. There is no better way to have financial freedom in your home than to have an agreed-upon budget.

To get the complete form with all 10 agreement statements, visit our website at www.barnabasfoundation.com/familyfreedom or call us at 888-448-3040 to request a copy.